



How I Built an Empire and Gave It Away

Joseph J. Zilber, Kurt Chandler

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Joe Zilber was one amazing individual. An extraordinary entrepreneur and one of Americas leading philanthropists, he started a small real estate company in 1949 which he built in to a thriving multi-million dollar real estate enterprise.

After 60 years in business, Joe Zilber turned his attention to philanthropy, giving back to the areas throughout the country that had given him success but especially to the city of his birth, Milwaukee. He gave generously to its schools and civic institutions, creating and funding a plan to rebuild its most challenged neighborhoods.

In this memoir, his story of deals well done and of a life well lived, Joe Zilber recalls his joys and heartbreaks, deals that made millions, partners who disappointed and others who brought great success, good friends made and lost, and a lifetime of risks understood and taken.

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