



The Un-Bossy Boss

Gary Magenta

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Great Managers bring out the best in their employees. Individual contributors are responsible for bringing their best selves to work, while managers are responsible for bringing out the best in others. These are two very different things. When an individual contributor succeeds in their role, they are typically promoted to manager and suddenly in charge of other people. They soon realize managing others isn't easy, and many are ill prepared. Lacking the skills to effectively engage employees, many new managers follow an old-school approach – deciding what must be done, telling employees what to do and how to do it, and checking up on them from time to time. Through humor and real-life case studies, *The Un-Bossy Boss* shows how this old “yell and tell” model of managing has become outdated and ineffective, and offers managers a clear and tangible roadmap to success. Gary Magenta's 12 Powerful Questions help turn traditional manager/employee relationships into something greater and more impactful. By following Gary's recommendations, ordinary managers can become Great Managers who take a more interactive approach, one that reveals employees' motivations and beliefs and invites them to be a part of co-creating solutions so they and the company can soar to new heights.

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